

# SOUTH OF THE BORDER RESTAURANTS REPORT

## COMPEAT IS MUY BUENO!

**C**ompeat Restaurant Management Systems is a leading provider of back office, workforce management, accounting and payroll systems for restaurants. Recently Compeat has seen a growing trend of South of the Border and Southwestern restaurants choosing Compeat to manage their restaurants. Some of these restaurants are: **Trudy's, Urban Taco, Mi Casa, Torchy's Tacos, Macayo's, Ruby Tequila's Mexican Kitchen, Blue Mesa Grill, Casa Rio Mexican Foods, and Izzo's Illegal Burritos.**



**Trudy's** has been dishing out delicious Tex-Mex favorites to the Austin community since 1977. Prior to Compeat, Trudy's used five different systems simultaneously for their restaurants. Now they use Compeat to manage their back office, accounting, payroll, and commissary for all five locations. "We have monthly meetings to investigate P&L statements and prior to Compeat it would take hours," says Paul Michie, Operations Manager for Trudy's. "Now we just drill down and instantly have the answers." Trudy's has also been able to consolidate daily tasks and decrease labor as a result of switching to Compeat.



**Urban Taco** is a local hit in the Dallas area with four restaurant locations. Their raved about menu is inspired by the Mexico City street food culture and the coastal cuisine flair of Acapulco. Urban Taco rapidly outgrew using spreadsheets, purchasing Compeat in 2010 to manage their restaurant back offices and streamline their accounting. They identify the key benefits of Compeat as consistency, efficiency, and simplicity. "Compeat makes it easy to set goals for lower food costs and track those goals in real time," states Markus Pineyro of Urban Taco.

Located in Breckenridge, Colorado, **Mi Casa Mexican Restaurant** has been a local



Mexican food favorite since 1981. In 2004, Cheryl Mattos of Mi Casa discovered Compeat at a tradeshow and remembers stating, "Compeat is as if someone was sitting on my shoulders for the past ten years watching all the unnecessary work I was doing and combined it into one easy, seamlessly integrated program just for me!" A Compeat feature Mattos likes in particular is the ability to compare vendor bids.

**"With Compeat, we just drill down and instantly have the answers!"**

"This ensures that we are getting the best product for the least amount of money," says Mattos.

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(continued)



**Torchy's Tacos** started as a food trailer in 2006 and has since expanded to thirteen Texas locations. Since their 2011 implementation of Compeat they have been extremely pleased with the results. "I don't know how we did it before Compeat," raves Rachael Williams,

Director of Accounting for Torchy's. "We love that our POS information polls directly into Compeat, saving us time and improving efficiency. On the store level, our food cost is much more accurate and timely now that the invoices are linked to them," says Williams. Torchy's is set to open 6 more locations in 2013 and all will be using Compeat.



**Macayo's Mexican Kitchen** is a family owned Mexican food chain with 17 locations in Arizona and Nevada. In 2003, Macayo's implemented Compeat to manage their back office, accounting, and their commissary. "With Compeat our restaurant managers are far more aware of

the actual costs of product and can see effects of price increases immediately. The managers watch their usage more closely and can verify if a food cost increase is due to a purchasing change, a kitchen issue, or perhaps over-ordering," says Kathy Biernot.

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So why are **Trudy's, Urban Taco, Mi Casa, Torchy's Tacos, Macayo's, Ruby Tequila's Mexican Kitchen, Blue Mesa Grill, Casa Rio Mexican Foods,** and **Izzo's Illegal Burritos** and other South of the Border and Southwestern themed restaurants choosing Compeat to manage their restaurants? They all report that **Compeat is muy bueno!**

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