

# TOP GROSSING RESTAURANTS CHOOSE COMPEAT

AUSTIN TX

## COMPEAT ADVANTAGE IS THE SYSTEM OF CHOICE AMONGST THE NATIONS TOP GROSSING RESTAURANTS

**TAO, Smith & Wollensky, Gibsons Bar & Steakhouse, The Manor, Spice Market, Bartolotta Restaurant Group, Lark Creek Restaurant Group, Alicart Restaurant Group, Blue Mesa Grill, Rokit Ranch, Galatoire's, NOBU, and Emeril's** are all included in Restaurant and Institution's listing of the Top 100 Grossing Restaurants. Compeat Restaurant Management System's end-to-end back office and accounting system, **Compeat Advantage**, is the restaurant system of choice amongst all of these restaurants. All are utilizing Compeat Advantage to reduce costs, increase control, and improve efficiency.



**TAO Restaurant and Nightclub**, the number one Grossing Restaurant on the list, relies on Compeat in all fourteen of their locations. "Compeat has become very important in our day-to-day operational tasks including: recipe maintenance, managing food preparation, and compiling profit and loss statements. I especially like how all information is 'real-time' and in one common database so managers are able to immediately see and react to any issues," says John Watson, IT Director for TAO.

**Smith & Wollensky** is ranked as the number two Grossing Restaurant on the list. They have been a user of Compeat Advantage and a satisfied customer since 2010. Compeat's unique "Portioning" feature allows a restaurant like Smith and Wollensky to track inventory through the entire butchering process – from primal cut, through individual portions, and then on to sale.

**Gibsons Bar & Steakhouse**, the number ten Grossing Restaurant, has been a Compeat customer since 2007, and consistently reports savings in both food costs and labor. "Compeat has improved our efficiency in ordering, receiving, and tracking our inventory. The added insight and control Compeat provides has reduced our food and labor costs," says Jeff Harris, Controller of Gibson's Restaurant Group.

**The Manor Restaurant** first opened its doors in 1956. The Manor is ranked number thirty-five on the Top Grossing Restaurant list. In 2004, they selected Compeat Advantage as their back office and accounting solution. Their large range of menu items and extensive wine list require a powerful tool to manage and track their inventory. Compeat is able to poll information directly from The Manor's POS system, allowing them to report on usage down to an ounce of wine. Cathy Vastola, Controller for The Manor, explains "With Compeat, we are able to easily and accurately track the life cycle of everything we purchase. This added control has been extremely beneficial in our daily operations."

**Jean-Georges Enterprises** is one of Compeat's original customers. In 2004, the critically acclaimed French chef Jean-Georges Vongerichten guided the development of Culinary Concepts, which includes the number forty-three Top Grossing Restaurant: Spice Market. With labor being such a big part of their business expense, **Spice Market** counts on Compeat to help them reduce their labor costs by improving their efficiencies in the kitchen and accounting department.

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TAO Restaurant & Nightclub

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