

BREWING UP SUCCESS WITH COMPEAT

Several of the nation's most popular breweries and distilleries utilize Compeat to assist them in brewing some of the best libations in the country. **Two Brothers Brewing Company, Bar 3 Bar-B-Q and Brewery, Bardenay Restaurant & Distillery, Northern United Brewing Company, Hudson's Tap House, Boston Beer Works, Pyramid Breweries, Scotty's Brewhouse, Pizza Port, Stone Brewery Co., and Beach Chalet Brewery** all utilize Compeat Advantage – an end to end restaurant management and accounting software.

Two Brothers Brewing

Company is the largest independently owned and operated craft brewer in the Chicago area. Jim and Jason Ebel have been creating their flavor-forward artisan beers at Two Brothers since 1997. In 2011, Two Brothers realized they could run their business more efficiently with the help of Compeat Advantage.



Utilizing Compeat Advantage, Two Brothers tracks inventory ordering, receiving, and on-hand counts. They're now able to determine a precise cost-of-goods-sold. Compeat provides Two Brothers with the ability to monitor inventory price changes and their impact on menu item costs. Jim Ebel, cofounder of Two Brothers, observes that this analysis "allows us to be proactive with our menu pricing when reacting to inventory price increase."

Bar 3 Bar-B-Q and Brewery

first opened its doors in 2001. They began brewing beer in 2011, and are now



known not only for their delicious BBQ but also their handcrafted brews. Before implementing Compeat Advantage, Bar 3 was utilizing three different systems to operate their business. The old process: print their cash register Z-tape and manually enter the information into both Cheftec back office software and Great Plains accounting software. The results: excessive manual labor, unnecessary redundancies, and increased room for error.

"Compeat's inventory analysis allows us to be proactive with our menu pricing"

- Jim Ebel,
Two Brothers Brewing Co.

In 2003, Bar 3 decided to upgrade their POS to Aloha and replace Chef Tec and Great Plains with Compeat Advantage. Bar 3 utilizes Compeat to manage their entire back office and accounting operations, as well as their commissary and catering business. They benefit from having a fully automated system that seamlessly interfaces with their POS,

allowing them to see any information in real time. Instead of hiring a full time bookkeeper, the Owner of Bar 3, Hunter Lacey, can easily handle everything himself. "I got up this morning and did virtually all of last week's accounting including reconciliation in 1 hour!"

Bardenay Restaurant and Distillery

has set an industry precedent as the nation's first full service restaurant and bar, with the ability to create handcrafted liquor on-site. With three locations in Boise, Eagle, and Coeur d'Alene, Bardenay captures the spirit of Idaho and the Northwest. Bardenay installed Compeat Advantage in 2005 and later added Advantage Workforce modules.



Prior to Compeat, Bardenay used a general accounting system with no back office software in place. All data was entered manually via numerous Excel spreadsheets. Information was neither timely nor reliable. Compeat Advantage has enabled Bardenay to streamline their entire operation. "The suite runs off of the same database. We have one point of contact for service issues, and Compeat's hosting service has allowed us to simplify our network," says Max Percy, CFO of Bardenay.

Advantage Workforce allows Bardenay to examine the history and work habits of employees. This enables Bardenay to determine the best fit for current employees in terms of status. Percy is ecstatic about

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the results, exclaiming “We’ve made significant investments in our employees, as they ultimately represent us to the customer. It’s been nice to have technology assist in developing and retaining these valuable assets.”

Northern United Brewing Company was established in 1997 through the collaboration of three enterprises. They shared passion for brewing beers that lighten the spirit and soothe the soul. Via the services of Mission Management, a certified Compeat software provider, Northern United Brewing and its two restaurant operations — Artisan Ales and Jolly Pumpkin — rely on Compeat Advantage for a complete back office, accounting, and commissary solution.



Northern United uses Advantage Commissary to handle worldwide shipments and sales of their beer. They also ship product within the company restaurants; inventory transmissions and prep requisitions are now an easy task. “Compeat Commissary enables us to dig deeper and analyze usage trends and sales history by restaurant. Compeat is truly unique software that brings your whole operation into one package,” says Barry Haven, President of Mission Management Services.

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- Barry Haven,
Mission Restaurant Group

With Compeat’s eXcellent Financial functions, Northern United has increased their scope and efficiency in financial reporting. Haven reports that “Compeat has made us more efficient and enabled us to give the owners and investors more insight into their restaurants’ financials.”

Just like malt compliments barley and hops, Compeat software compliments breweries and their restaurants. This is why **Two Brothers Brewing Company, Bar 3 Bar-B-Q, Bardenay Restaurant and Distillery, Northern United Brewing Company, Hudson’s Tap House, Boston Beer Works, Pyramid Breweries, Scotty’s Brewhouse, Pizza Port, Stone Brewery Co., and Beach Chalet Brewery** all utilize Compeat Advantage, an end-to-end restaurant management and accounting software.

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